

**FORM NL-6-COMMISSION SCHEDULE**  
**HDFC ERGO General Insurance Company Limited**  
 Registration No. 125  
 Date of Registration with the IRDA September 27,2002

**COMMISSION**

Particulars	Fire		Marine Cargo		Marine Hull		Motor-OD		Motor-TP		Motor/Declined Risk Pool		Workmens Compensation		Public Liability		Product Liability		Other Liabilities		
	Quarter ended June 30, 2017 (₹ '000)	Period ended June 30, 2017 (₹ '000)	Quarter ended June 30, 2017 (₹ '000)	Period ended June 30, 2017 (₹ '000)	Quarter ended June 30, 2017 (₹ '000)	Period ended June 30, 2017 (₹ '000)	Quarter ended June 30, 2017 (₹ '000)	Period ended June 30, 2017 (₹ '000)	Quarter ended June 30, 2017 (₹ '000)	Period ended June 30, 2017 (₹ '000)	Quarter ended June 30, 2017 (₹ '000)	Period ended June 30, 2017 (₹ '000)	Quarter ended June 30, 2017 (₹ '000)	Period ended June 30, 2017 (₹ '000)	Quarter ended June 30, 2017 (₹ '000)	Period ended June 30, 2017 (₹ '000)	Quarter ended June 30, 2017 (₹ '000)	Period ended June 30, 2017 (₹ '000)	Quarter ended June 30, 2017 (₹ '000)	Period ended June 30, 2017 (₹ '000)	
Commission paid																					
Direct	150,442	150,442	31,114	31,114	2,210	2,210	301,860	301,860	-	-	-	-	3,947	3,947	506	506	439	439	16,436	16,436	
Add: Re-insurance Accepted	16,522	16,522	3,785	3,785	0	0	0	0	(0)	(0)	-	-	(0)	(0)	(0)	(0)	(0)	(0)	520	520	
Less: Commission on Re-insurance Ceded	(275,754)	(275,754)	(24,994)	(24,994)	(4,829)	(4,829)	(156,101)	(156,101)	(95,493)	(95,493)	-	-	(301)	(301)	(126)	(126)	(28)	(28)	(7,670)	(7,670)	
<b>Net Commission</b>	<b>(108,791)</b>	<b>(108,791)</b>	<b>9,906</b>	<b>9,906</b>	<b>(2,619)</b>	<b>(2,619)</b>	<b>145,760</b>	<b>145,760</b>	<b>(95,493)</b>	<b>(95,493)</b>	<b>-</b>	<b>-</b>	<b>3,646</b>	<b>3,646</b>	<b>380</b>	<b>380</b>	<b>411</b>	<b>411</b>	<b>9,286</b>	<b>9,286</b>	
<b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:</b>																					
Agents *	33,697	33,697	3,943	3,943	(0)	(0)	202,747	202,747	-	-	-	-	1,308	1,308	86	86	4	4	286	286	
Brokers	116,744	116,744	27,171	27,171	2,210	2,210	84,004	84,004	-	-	-	-	2,639	2,639	420	420	435	435	16,150	16,150	
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Others: Web aggregator	0	0	-	-	-	-	15,109	15,109	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL (B)</b>	<b>150,442</b>	<b>150,442</b>	<b>31,114</b>	<b>31,114</b>	<b>2,210</b>	<b>2,210</b>	<b>301,860</b>	<b>301,860</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>3,947</b>	<b>3,947</b>	<b>506</b>	<b>506</b>	<b>439</b>	<b>439</b>	<b>16,436</b>	<b>16,436</b>	

Particulars	Engineering		Aviation		Personal Accident		Health		Home		Speciality		Weather/Crop		Others		Total		
	Quarter ended June 30, 2017 (₹ '000)	Period ended June 30, 2017 (₹ '000)	Quarter ended June 30, 2017 (₹ '000)	Period ended June 30, 2017 (₹ '000)	Quarter ended June 30, 2017 (₹ '000)	Period ended June 30, 2017 (₹ '000)	Quarter ended June 30, 2017 (₹ '000)	Period ended June 30, 2017 (₹ '000)	Quarter ended June 30, 2017 (₹ '000)	Period ended June 30, 2017 (₹ '000)	Quarter ended June 30, 2017 (₹ '000)	Period ended June 30, 2017 (₹ '000)	Quarter ended June 30, 2017 (₹ '000)	Period ended June 30, 2017 (₹ '000)	Quarter ended June 30, 2017 (₹ '000)	Period ended June 30, 2017 (₹ '000)	Quarter ended June 30, 2017 (₹ '000)	Period ended June 30, 2017 (₹ '000)	
Commission paid																			
Direct	22,495	22,495	6,498	6,498	196,394	196,394	255,911	255,911	688	688	29,697	29,697	456	456	25,329	25,329	1,044,424	1,044,424	
Add: Re-insurance Accepted	451	451	2,753	2,753	(0)	(0)	1,811	1,811	(0)	(0)	4,020	4,020	(0)	(0)	(0)	(0)	29,863	29,863	
Less: Commission on Re-insurance Ceded	(41,049)	(41,049)	(2,151)	(2,151)	(243,188)	(243,188)	(545,209)	(545,209)	(108)	(108)	(18,238)	(18,238)	(562,560)	(562,560)	(14,700)	(14,700)	(1,992,500)	(1,992,500)	
<b>Net Commission</b>	<b>(18,103)</b>	<b>(18,103)</b>	<b>7,100</b>	<b>7,100</b>	<b>(46,795)</b>	<b>(46,795)</b>	<b>(287,486)</b>	<b>(287,486)</b>	<b>581</b>	<b>581</b>	<b>15,478</b>	<b>15,478</b>	<b>(562,104)</b>	<b>(562,104)</b>	<b>10,629</b>	<b>10,629</b>	<b>(918,213)</b>	<b>(918,213)</b>	
<b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:</b>																			
Agents *	3,264	3,264	-	-	191,859	191,859	234,999	234,999	623	623	1,603	1,603	-	-	3,844	3,844	678,263	678,263	
Brokers	19,231	19,231	6,498	6,498	4,522	4,522	19,901	19,901	1	1	28,094	28,094	456	456	21,485	21,485	349,963	349,963	
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Others: Web aggregator	0	0	-	-	13	13	1,012	1,012	64	64	-	-	-	-	0	0	16,198	16,198	
<b>TOTAL (B)</b>	<b>22,495</b>	<b>22,495</b>	<b>6,498</b>	<b>6,498</b>	<b>196,394</b>	<b>196,394</b>	<b>255,911</b>	<b>255,911</b>	<b>688</b>	<b>688</b>	<b>29,697</b>	<b>29,697</b>	<b>456</b>	<b>456</b>	<b>25,329</b>	<b>25,329</b>	<b>1,044,424</b>	<b>1,044,424</b>	

Particulars	Fire		Marine Cargo		Marine Hull		Motor-OD		Motor-TP		Motor/Declined Risk Pool		Workmens Compensation		Public Liability		Product Liability		Other Liabilities		
	Quarter ended Jun 30, 2016 (₹ '000)	Period ended Jun 30, 2016 (₹ '000)	Quarter ended Jun 30, 2016 (₹ '000)	Period ended Jun 30, 2016 (₹ '000)	Quarter ended Jun 30, 2016 (₹ '000)	Period ended Jun 30, 2016 (₹ '000)	Quarter ended Jun 30, 2016 (₹ '000)	Period ended Jun 30, 2016 (₹ '000)	Quarter ended Jun 30, 2016 (₹ '000)	Period ended Jun 30, 2016 (₹ '000)	Quarter ended Jun 30, 2016 (₹ '000)	Period ended Jun 30, 2016 (₹ '000)	Quarter ended Jun 30, 2016 (₹ '000)	Period ended Jun 30, 2016 (₹ '000)	Quarter ended Jun 30, 2016 (₹ '000)	Period ended Jun 30, 2016 (₹ '000)	Quarter ended Jun 30, 2016 (₹ '000)	Period ended Jun 30, 2016 (₹ '000)	Quarter ended Jun 30, 2016 (₹ '000)	Period ended Jun 30, 2016 (₹ '000)	
Commission paid																					
Direct	68,979	68,979	25,760	25,760	2,495	2,495	138,780	138,780	19	19	-	-	2,691	2,691	438	438	3,216	3,216	14,634	14,634	
Add: Re-insurance Accepted	14,902	14,902	3,918	3,918	37	37	1,806	1,806	-	-	-	-	(236)	(236)	(93)	(93)	(139)	(139)	786	786	
Less: Commission on Re-insurance Ceded	(184,087)	(184,087)	(16,879)	(16,879)	(4,916)	(4,916)	(95,457)	(95,457)	(60,110)	(60,110)	-	-	(236)	(236)	(93)	(93)	(139)	(139)	(8,007)	(8,007)	
<b>Net Commission</b>	<b>(100,207)</b>	<b>(100,207)</b>	<b>12,798</b>	<b>12,798</b>	<b>(2,384)</b>	<b>(2,384)</b>	<b>43,323</b>	<b>43,323</b>	<b>(60,091)</b>	<b>(60,091)</b>	<b>-</b>	<b>-</b>	<b>2,455</b>	<b>2,455</b>	<b>345</b>	<b>345</b>	<b>3,077</b>	<b>3,077</b>	<b>7,412</b>	<b>7,412</b>	
<b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:</b>																					
Agents *	19,976	19,976	3,204	3,204	-	-	101,517	101,517	-	-	-	-	1,136	1,136	49	49	22	22	457	457	
Brokers	49,001	49,001	22,556	22,556	2,495	2,495	34,354	34,354	19	19	-	-	1,555	1,555	389	389	3,194	3,194	14,176	14,176	
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Others: Web aggregator	1	1	-	-	-	-	2,910	2,910	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL (B)</b>	<b>68,979</b>	<b>68,979</b>	<b>25,760</b>	<b>25,760</b>	<b>2,495</b>	<b>2,495</b>	<b>138,780</b>	<b>138,780</b>	<b>19</b>	<b>19</b>	<b>-</b>	<b>-</b>	<b>2,691</b>	<b>2,691</b>	<b>438</b>	<b>438</b>	<b>3,216</b>	<b>3,216</b>	<b>14,634</b>	<b>14,634</b>	

Particulars	Engineering		Aviation		Personal Accident		Health		Home		Speciality		Weather/Crop		Others		Total		
	Quarter ended Jun 30, 2016 (₹ '000)	Period ended Jun 30, 2016 (₹ '000)	Quarter ended Jun 30, 2016 (₹ '000)	Period ended Jun 30, 2016 (₹ '000)	Quarter ended Jun 30, 2016 (₹ '000)	Period ended Jun 30, 2016 (₹ '000)	Quarter ended Jun 30, 2016 (₹ '000)	Period ended Jun 30, 2016 (₹ '000)	Quarter ended Jun 30, 2016 (₹ '000)	Period ended Jun 30, 2016 (₹ '000)	Quarter ended Jun 30, 2016 (₹ '000)	Period ended Jun 30, 2016 (₹ '000)	Quarter ended Jun 30, 2016 (₹ '000)	Period ended Jun 30, 2016 (₹ '000)	Quarter ended Jun 30, 2016 (₹ '000)	Period ended Jun 30, 2016 (₹ '000)	Quarter ended Jun 30, 2016 (₹ '000)	Period ended Jun 30, 2016 (₹ '000)	
Commission paid																			
Direct	16,377	16,377	1,933	1,933	157,875	157,875	219,729	219,729	588	588	14,312	14,312	127	127	14,295	14,295	682,244	682,244	
Add: Re-insurance Accepted	1,621	1,621	5,720	5,720	0	0	1,806	1,806	-	-	4,217	4,217	-	-	-	-	33,006	33,006	
Less: Commission on Re-insurance Ceded	(44,759)	(44,759)	(1,228)	(1,228)	(188,716)	(188,716)	(464,183)	(464,183)	(132)	(132)	(17,574)	(17,574)	(4,661)	(4,661)	(9,487)	(9,487)	(1,100,663)	(1,100,663)	
<b>Net Commission</b>	<b>(26,762)</b>	<b>(26,762)</b>	<b>6,425</b>	<b>6,425</b>	<b>(30,842)</b>	<b>(30,842)</b>	<b>(242,648)</b>	<b>(242,648)</b>	<b>456</b>	<b>456</b>	<b>954</b>	<b>954</b>	<b>(4,534)</b>	<b>(4,534)</b>	<b>4,808</b>	<b>4,808</b>	<b>(385,412)</b>	<b>(385,412)</b>	
<b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:</b>																			
Agents *	2,441	2,441	633	633	151,191	151,191	193,976	193,976	534	534	276	276	127	127	3,860	3,860	479,398	479,398	
Brokers	13,935	13,935	1,300	1,300	6,669	6,669	25,389	25,389	2	2	14,035	14,035	-	-	10,432	10,432	199,501	199,501	
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Others: Web aggregator	-	-	-	-	15	15	365	365	52	52	-	-	-	-	4	4	3,347	3,347	
<b>TOTAL (B)</b>	<b>16,377</b>	<b>16,377</b>	<b>1,933</b>	<b>1,933</b>	<b>157,875</b>	<b>157,875</b>	<b>219,729</b>	<b>219,729</b>	<b>588</b>	<b>588</b>	<b>14,312</b>	<b>14,312</b>	<b>127</b>	<b>127</b>	<b>14,295</b>	<b>14,295</b>	<b>682,244</b>	<b>682,244</b>	

*Note: The profit/commission, if any, are to be combined with the Re-insurance accepted or Re-insurance  
 \* The amount includes paid to Corporate Agents.*